

Salesforce Explore

Description of service

Salesforce Explore is a service which supports companies to understand current their Salesforce business problems, identify potential solutions and develop the information and documentation needed for sound decisions.

This benefits of using this service are:

- Support for their internal teams to conduct a full context or problem analysis.
- Support and enable business leaders to understand technical information and how Salesforce can help.
- Define a range of options for our customers with a recommendation.
- Enable business requirements gathering and preparation of project documentation.
- Assist with developing a strategic decision document and Project business cases.

This package can be tailored to your needs. For smaller organisations (less with 20 staff), we suggest Salesforce Explore Lite, with delivery timeframe of 3 working days. For larger organisations, we suggest you allow for 10 working days.

Costs: \$ 2,500 (excl. GST) Lite
\$ 5,500 (excl. GST)

Timeframe: 3 days (Lite)
10 days

What do I get?

- A 2 (Lite) to 4-hour workshop which can be used for Salesforce consulting (such as Sales Pipeline coaching)
- An assessment of the current system and process state identifying key problems and / or pain-points
- A high-level description of your desired system and process state
- A range of options assessed against agreed criteria and a recommended approach
- High-level process designs and User Stories if appropriate
- A report document or presentation to facilitate or support your decision-making process

Contact us today to arrange your free, no obligation chat and get more value from your Salesforce investment.

E: info@relationshipunlimited.com Ph: +64 4 479 1326