

## Salesforce Rapid

### Description of service

Salesforce Rapid is designed to support an organisation that has selected Salesforce as a preferred solution or wants to improve its' existing implementation. This service will take a deeper look into the processes and create a depth of understanding from which we will deliver a Statement of Work (SoW) that is used as the basis for a business investment decision.

Typically, this service will be delivered over a two-week period subject to the availability of key staff for input and guidance.

This service is of value to our customers in:

- Understanding the likely cost and complexity of a project under consideration
- Informing and enabling business investment decisions

Salesforce have announced that all customers will be progressively switched to the Lightning Experience at the end of 2019 if they have not already done so. Salesforce Rapid is a great way to get an understanding of the timeline and cost of preparing for your organisation's switchover for your business planning. This will enable you to schedule your project before the rush.

**Costs:** \$3000 (excl. GST)

**Timeframe:** 2 weeks

### What do I get?

- A 2 to 4 hours of workshops to develop a deeper understanding of your processes and requirements
- Documentation of the key processes as swim-lane diagrams
- Analyse and document / present an approach and recommendation for moving forward with Salesforce;
- A SoW, which will detail the delivery timeframe, effort required and full cost estimation. This document may contain details of the solution design and / or recommendations about the solution design if appropriate or agreed.
- An addendum Excel Workbook that details the User Stories developed and contains the process flow diagrams.

Contact us today to arrange your free, no obligation chat and get more value from your Salesforce investment.

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