



Relationship
UNLIMITED

Salesforce Explore Workshop

Description of service

Salesforce Explore is a service which supports companies seeking to understand their current business problems/challenges. A Salesforce Explore engagement uncovers requirements and helps customers identify the solutions Salesforce can offer, developing the information and documentation needed for a sound business case. This benefits of using this service are:

- ✓ Support for internal teams to conduct a full context or problem analysis
- ✓ Support and enable business leaders to understand technical information and how Salesforce can help solve business problems
- ✓ A defined a range of options with a recommendation
- ✓ Enable business requirements gathering and preparation of project documentation.
- ✓ Assistance with developing a strategic decision document and project business cases.

This package can be tailored to your needs. For smaller organisations (less with 20 staff), we suggest Salesforce Explore Lite, with delivery timeframe of 3 working days. For larger organisations, we suggest you allow for 10 working days for the Full Explore service.

Costs:
\$ 2,500 (excl. GST) Explore Lite
\$ 5,500 (excl. GST) Full Explore



Timeframe:
3 days (Explore Lite)
10 days Full Explore

WHAT DO I GET?

- A 2-hour (Explore Lite) to 4-hour (Full Explore) workshop session
- An assessment of the current system(s) and process state identifying key problems and / or pain-points
- A high-level description of your desired system and process state
- A range of options assessed against agreed criteria and a recommended approach
- High-level process designs and User Stories (if appropriate)
- A report document/ presentation to facilitate or support your decision-making process.

Contact us today to arrange your free, no obligation chat and get more value from your Salesforce investment.



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